



# Indian PALMS

Indian Palms Vacation Club's Newsletter for Homeowners and Guests



## Owner Appreciation Program

To All Owners at Grand Pacific Resorts:

I was recently approving a large purchase order for replacement furniture at one of our resorts, and I had an "Ah Ha!" moment... Why not make the same great **bulk wholesale pricing** available to all our Homeowners, as another benefit of ownership? After all, as your management company, we continually negotiate great prices and find the most durable products for the 1,000+ condos we manage on your behalf. Retail furniture stores mark up most of these items 50-100%! Why not pass on the savings to all of you for your homes?!

So, we are launching a "test" of our new **Owner Appreciation Program...**

For the **week before and the week after your resort's Annual Meeting**, you can purchase **at zero mark-up** some of the same high-quality items you find in your vacation ownership unit. Using our bulk buying power on what is known in the hospitality industry as FF&E – furniture, fixtures and equipment –

*(Continued on page 3)*

## Come Celebrate Your Ownership With Us!

The Indian Palms Vacation Club Board of Directors and Management Team would like to invite you to attend our Annual Homeowners Association Celebration and Meeting to be held on April 10, 2010, at 9:30am at Carreon Academy.

The day is designed to be a celebration of you, our valued Homeowners at Indian Palms Vacation Club. The festivities will include a complimentary barbecue and raffle drawings. RCI and Owner Services will be available to answer questions.

### The Agenda for the Annual Meeting is as follows:

- Approval of the minutes of the previous annual meeting.
- Election of two members to the Board of Directors.
- Transaction of any business that may properly come before the meeting or any reconvening thereof.

You are urged to fill in, date, sign, and return the postage-paid proxy card included as an insert in this newsletter whether or not you plan to attend the meeting. Such action helps establish a quorum, and will not affect your right to vote, in person, should you decide to attend.

If a quorum of the membership is not present at the meeting, either in person or by proxy, the Association may be required to adjourn and reschedule the meeting at an additional expense to the Association, which is paid from your assessments. Therefore, you are urged to complete, sign and return the proxy card immediately. By signing and

*(Continued on page 2)*



### Saturday, April 10th, 2010

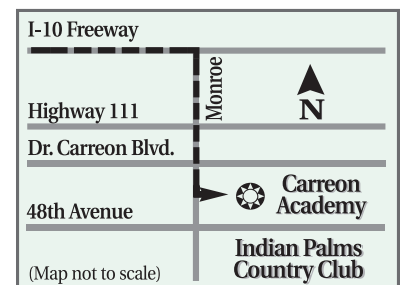
**9:30am-11am**

Annual Meeting and Raffle

**11:30am- 2pm**

BBQ and Owner Activity

**11:30am** Board Meeting



### At Carreon Academy

47-368 Monroe Ave., Indio

**Please RSVP with Owner Services by calling 888-477-6967**



# Come Celebrate Your Ownership With Us!

(Continued from page 1)

returning the proxy card, you, as an Owner and member of the Indian Palms Vacation Owners Association, appoint Bruce Aschenbrenner, as proxyholder, unless an alternate proxyholder is named.

(Note that the proxyholder must be in attendance at the annual meeting.) With full power of substitution, he will represent you at the annual meeting on April 10, 2010, and at any reconvening thereof. He will vote your membership as fully as you would if you were personally present, upon such business as may properly come before the meeting. You may revoke this proxy, in writing, at any time and it will not be used if you attend the meeting and vote in person. The proxy will be voted as you indicate and, if no indication has been made, it will be voted as the proxyholder deems advisable on the matters set forth above.

Please take this time to come and meet your Indian Palms Management Team. We would like to see you all there.



## Discover More Vacations

### Booking Your Next Getaway ONLINE has never been easier!

ResorTime.com, your Bonus Time Network, offers the lowest owner rates for nightly rentals at over 300 popular resort destinations. Travel to Carlsbad, Las Vegas, Hawaii, New York, San Francisco, Florida and much more!

Making a reservation online at [www.ResorTime.com](http://www.ResorTime.com) entitles you to additional savings and value added packages such as free nightly stays, complimentary dining certificates and free breakfast for two daily.

Also, look out for the Deal of the Day and weekly Hot Deals ONLINE! Login to your account to ensure you are getting the best rate and utilizing your exclusive owner-only benefits with ResorTime.com.



Visit [www.ResorTime.com/99orless](http://www.ResorTime.com/99orless) for the lowest rates 800.846.5557

## Board Meeting Highlights

**Friday, February 5, 2010** – President Pat Fowler called the meeting to order at 8:32am. Board Members in attendance were Pat Fowler, Bruce Aschenbrenner, Doreen Bechard and Kathy Herschberg. John Fecko was unable to attend. Representing Management were Nigel Lobo, GPRM Vice President of Resort Operations; Mary Dieckmann, Regional Director of Resort Operations and Adam Rivera, Resort Manager. Maureen Dobbins took the meeting minutes.

### The following actions took place:

- The Board approved the Minutes from the October 9, 2009 Board of Directors' Meeting.
- An overview of Front Desk Operations, Maintenance/Housekeeping, Activities, Landscaping and "Going Green" was presented.
- The Board reviewed the details of the new sales proposal and Management will draft the formal Letter of Agreement.
- The meeting adjourned at 9:23am.

**Note:** If you wish to have a copy of the Minutes for your records, please send your request along with a (\$.63) stamped self-addressed envelope to Grand Pacific Resort Services, L.P., 5900 Pasteur Court, Suite 200, Carlsbad, CA 92008, Attn: Lois Sklar.

## 2010 Meeting Dates

**Saturday, April 10, 2010**  
9:30am, Annual Owners' Meeting  
11:30am, Regular Meeting, at Carreon Academy

**Friday, July 30, 2010**  
8:30am, Grand Pacific Plaza

**Friday, October 8, 2010**  
8:30am, Grand Pacific Plaza

**Note:** Owners are welcome to attend any regular Board meeting. Board meeting agendas are posted at the resort four days prior to the meeting. If you would like a copy of the final agenda for any Board meeting mailed to you, please contact your Resort Manager prior to the meeting. Since meeting times and location are subject to change, please contact your Resort Manager in advance to reconfirm the exact time and location.

# Owner Appreciation Program (Continued from page 1)

Grand Pacific Resorts is going to make selected items available to you at our wholesale prices. Grand Pacific Resorts *will not make a single penny* on this service. It is being offered to you at cost because you are a valued member of the Grand Pacific Resorts family.



We are going to start small and grow the program over the next few years. Initially, we will test out just a few products where we can pass on our fantastic pricing, compared to what's available to you out in the marketplace. For some products, like home electronics, retail margins are already razor thin, and you can already buy at nearly the same price at Costco or Best Buy. But for other products, like mattresses and bedding for instance, the mark-ups at retail stores are huge, so we can pass through great prices to you.

Replace that lumpy box springs and begin enjoying a peaceful night's rest on **The Evergreen by Sleep Therapy**, made exclusively for Grand Pacific Resorts. This is the same fantastic mattress we use in all our newest GPR condos and would cost you *hundreds* of dollars more at your local department or furniture store!

We will be sending you more info about our new Owner Appreciation Program and how it can save you money around the time of our Annual Owners' Meeting, which takes place on **Saturday, April 10th**. You will be able to order by phone, email, FAX or in person at the meeting. And all items purchased through the Owner Appreciation Program will be shipped directly to you **at cost**.

Grand Pacific Resorts values the trust you place with us to ensure the quality of your family's vacation experience. Our whole team works hard to serve you. Now we look forward to strengthening your purchasing power and helping you save your hard-earned dollars by passing on our bulk purchasing pricing to you, as another benefit of your GPR ownership.

Respectfully,

David Brown, Co-President

## A New Face at Indian Palms Vacation Club

I am so excited to be here at Indian Palms Vacation Club as your new General Manager. I have been with Grand Pacific Resorts since September 2000, and even worked several years ago at IPVC as acting General Manager for a short time. The property is great and the Owners, Guests and staff are wonderful to work with.



I have worked in various capacities at the Front Desk at the Carlsbad Inn Beach Resort to working in a supervisory role at Carlsbad Seapointe Resort, all the while gaining valuable experience in the timeshare industry and putting people on memorable vacations. I look forward to meeting all of you when you are here, and I am excited about the future and what we can do here at the resort to make your stay the best.

Adam Rivera, General Manager

## Make the Most Of Your Ownership

Learn how to make the most of your ownership with our complimentary classes.

### RCI Weeks 101 Class Schedule

*Brought to you by Owner Services & RCI*

March 13th, April 10th,

May 8th, June 12th

Please reserve your attendance and verify date, place and times and ensure your detailed information is available to you at the classes, by contacting Owner Services at 888-477-6967.



GRAND PACIFIC  
MARBRISA RESORT™

Hilton Grand Vacations Club Affiliated Resort

## Expansive Views and Expanded Vacation Opportunities

- The newest, largest and most luxurious resort in our GPR family of resorts
- Hilton Grand Vacations Club's first affiliated resort on the California Coast
- Luxurious vacation villas with panoramic ocean views
- Exceptional resort amenities and services
- HGVC's flexible point-based reservation system



**For this exciting opportunity  
to expand your vacation  
ownership call 877-879-6802**

# Calendar of Events

## Wildflower Celebration

Guided hikes, kids' activities, plein air painting, photography workshops, plant sales, raffles, vendors. Santa Rosa and San Jacinto Mountains National Monument guided hike. Indian Canyons, south end of Palm Canyon Dr., Palm Springs, 760-862-9984.

## April 16-18

### Coachella Music and Arts Festival

A celebration of the power of music and art, this three-day music and arts festival held in Indio, CA, on the Empire Polo Club grounds features six main stages and a variety of art installations, booths, vendors and activities. The festival draws upwards of 100,000 fans each year to see top musical acts from a variety of genres. Visit [www.coachella.com](http://www.coachella.com).



## April 24-25

### Stagecoach Festival

This critically acclaimed gathering features artists from the genres of mainstream country, bluegrass, folk, roots rock and alt-country in three performance areas. Sugarland, Keith Urban, Toby Keith, and Brooks & Dunn have been confirmed as headliners. Stagecoach also includes a leading barbecue competition. The festival's held at the Empire Polo Field in Indio. Visit [www.stagecoachfestival.com](http://www.stagecoachfestival.com).

## May 14-16

### Joshua Tree Music Festival

Continuous live eclectic, world music on two alternating stages. Art, vendors, beer garden, and kidsville. For more information, call 877.327.6265 or visit [www.joshuatreemusicfestival.com](http://www.joshuatreemusicfestival.com).

*\*Event dates and times are subject to change.*



INDIAN PALMS VACATION CLUB

### Indian Palms Vacation Club

82567 Avenue 48, #77  
Mailing: P.O. Box 10620  
Indio, CA 92202  
**760-342-1485**

### Owner Services

5900 Pasteur Ct., Ste. 200  
Carlsbad, CA 92008  
**888-477-6967**

*\*International Owners 760-827-4100*

### Grand Pacific Resort Management

5900 Pasteur Ct., Ste. 200  
Carlsbad, CA 92008  
**760-431-8500**

### Owner Rewards Department

**800-753-5557**

### Assessment Billing & Collection

**800-234-6222**

### Bonus Time and ResorTime.com

**877-477-7368**

Visit your Vacation Timeshare online at  
[www.indianpalmsvacationclub.com](http://www.indianpalmsvacationclub.com)

RETURN SERVICE REQUESTED

RESORTED  
FIRST-CLASS MAIL  
U.S. POSTAGE PAID  
Reno, NV  
Permit No. 379



INDIAN PALMS VACATION CLUB

Grand Pacific Resort Services, L.P.  
5900 Pasteur Court, Ste. 200  
Carlsbad, CA 92008

# 2010 PROXY

The undersigned acknowledges receipt of the notice for the annual meeting of the Indian Palms Vacation Club Owners Association to be held on April 10, 2010, and appoints Bruce Aschenbrenner, as Proxyholder with full power of substitution, unless an Alternate Proxyholder is named. This proxy will be voted as indicated. Where no indication is made, or if you fail to cast all the votes to which you are entitled, the Proxyholder will cast all unused votes as seen fit on any business which may properly come before the meeting or any reconvening thereof.

**Alternate Proxyholder:** \_\_\_\_\_

*(Must be present at Annual Meeting)*

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Print Name: \_\_\_\_\_ Unit #/Week: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

**CANDIDATES:** Two (2) candidates will be elected. You may cast a total of two (2) votes for each interval you own. Cast them all for one candidate or divide them among as many as you wish. Fill in the number of votes you want that candidate to receive. Please print clearly. Unreadable names will not be counted. **Do not cast fractional votes! Do not use a "✓" or an "X".**

\_\_\_ John S. Fecko (*Incumbent*)

\_\_\_ Patricia Fowler (*Incumbent*)

\_\_\_ Withhold

\_\_\_ Write-In \_\_\_\_\_

**WE NEED YOUR VOTE!** This is a postage-paid proxy card. Just drop it in the mail once you have completely filled it in. This proxy must be received no later than: **April 8, 2010.**



**NO POSTAGE  
NECESSARY  
IF MAILED  
IN THE  
UNITED STATES**

**BUSINESS REPLY MAIL**

FIRST-CLASS MAIL

PERMIT NO. 642

CARLSBAD, CA

POSTAGE WILL BE PAID BY ADDRESSEE

**VICE PRESIDENT OF RESORT OPERATIONS  
GRAND PACIFIC RESORT SERVICES, L.P.  
PO BOX 4403  
CARLSBAD CA 92018-9986**



# Board of Directors Statement of Candidates



**John S. Fecko** (*Incumbent*)  
*San Diego, Ca*

**EDUCATION** – B.S. Applied Mathematics Youngstown State University

**QUALIFYING EXPERIENCE** – Served as President and Treasurer on the Board of Directors for Villas at Capricorn. Served as President on the Board of Directors for the Carmel Highlands Men's Club. Served as Tournament Director on the Board of Directors for the Convair Recreation Association. Served as President on the Board of Directors for the Architectural and Engineering Athletic Association. Served as member of the Master Architectural Committee for the Carmel Mountain Ranch Master Association. Currently retired and doing volunteer work for the City of San Diego Police Department. Also serving as secretary of the San Diego Senior Match Play league and board member of the Indian Palms Vacation Club.

**OBJECTIVES** – I would like to continue as a Board of Director member to help guide this resort toward excellence and continue the progress we have made during the past two years of my term on the board. I have always enjoyed being a part of the team responsible for ensuring that this resort will always provide the highest quality of vacation experience with the least amount of owner expense. I will continue to take all points of view into consideration and always act for the greater good.



**Patricia Fowler** (*Incumbent*)  
*Menifee, CA*

**EDUCATION** – Studies include business management, accounting and application of computer software

**QUALIFYING EXPERIENCE** – I have been an owner at Indian Palms Vacation Club since 1981 and have served on the Board of Directors for eight terms. My business experience has been in the customer service field. Currently, I am semi-retired and continue to work on a part-time basis in the insurance and billing department for a local physician.

**OBJECTIVES** – It has been a privilege to serve you on the Indian Palms Vacation Club Board of Directors for the past several years. I have had the opportunity to help our resort grow into a vacation spot that allows our owners, family members and friends to relax and enjoy the pleasures of our Southern California desert. I am pleased with the progress we have made and the decisions made on behalf of the owners. I wish to continue to serve you as a member on the Indian Palms Vacation Club Board of Directors and help in the continuation of growth that has been made to make us a creditable resort not only for our owners but also for those who wish to experience our resort.



# ResorTime.com is offering **Exclusive Value Added Vacations!**

**Book online for additional  
savings, packages and promotions.**

## **\$99 or Less**



### **Red Wolf Lakeside Lodge**

Tahoe Vista, CA  
Studio, Sleeps 2

**Owner rates from \$99**  
Standard rates from \$149  
Reservation window: 30 days  
★★★★★



### **Royal Garden at Waikiki**

Honolulu, Oahu, HI  
Hotel Room, Sleeps 2

**Owner rates from \$76**  
Standard rates from \$89  
Reservation window: 65 days  
★★★★★



### **Magic Tree Resort**

Kissimmee, FL  
One Bedroom, Sleeps 4

**Owner rates from \$89**  
Standard rates from \$109  
Reservation window: 75 days  
★★★★★

## **Free Nights**



### **Coronado Beach Resort**

Coronado, CA  
One Bedroom, Sleeps 4

**3rd Night Free!**  
**Owner rates from \$149**  
Standard rates from \$359  
Reservation window: 60 days  
★★★★★



### **Palm Canyon**

Palm Springs, CA  
Junior Villa, Sleeps 4

**3rd Night Free!**  
**Owner rates from \$81**  
Standard rates from \$125  
Reservation window: 30 days  
★★★★★



### **Desert Rose**

Las Vegas, NV  
One Bedroom, Sleeps 4

**4th Night Free!**  
**Owner rates from \$64**  
Standard rates from \$95  
Reservation window: 120 days  
★★★★★

## **Warm Weather Destinations**



### **Carlsbad Inn Beach Resort**

Carlsbad, CA  
One Bedroom, Sleeps 4

**Owner rates from \$159**  
Standard rates from \$359  
Reservation window: 30 days  
★★★★★



### **Coronado Beach Resort**

Coronado, CA  
One Bedroom, Sleeps 4

**Owner rates from \$149**  
Standard rates from \$359  
Reservation window: 60 days  
★★★★★



### **Premiere Vacation Club at Bell Rock**

Sedona, AZ  
Studio, Sleeps 2

**Owner rates from \$89**  
Standard rates from \$149  
Reservation window: 90 days  
★★★★★

## **Spring Break Travel**



### **Tahoe Village Condominiums**

Stateline, NV  
Two Bedroom, Sleeps 4

**Owner rates from \$155**  
Standard rates from \$170  
Reservation window: 21 days  
★★★★★



### **Sea of Cortez Premiere Vacation Club**

San Carlos, Guaymas, MX  
Studio, Sleeps 2

**Owner rates from \$79**  
Standard rates from \$99  
Reservation window: 95 days  
★★★★★



### **The Sofia Hotel**

San Diego, CA  
Deluxe Queen, Sleeps 2

**Owner rates from \$99**  
Standard rates from \$139  
Reservation window: 90 days  
★★★★★

**Visit [www.ResorTime.com/\\$99orless](http://www.ResorTime.com/$99orless)**

For frequently updated Nightly Deals all under \$99.

**Call Resort Reservations at 800.846.5557**

Discounted Rates Only Available When Booking Through ResorTime.com  
Use Promo Code: Owner Savings



**ResorTime.com**  
*Luxury Escapes! Discount Rates!*

Nightly rates are quoted as affiliate timeshare owner rates and some units are not available at the owner rate. Rates, resorts and availability are subject to change. Reservation Window is the timeframe which owners are eligible for Bonus Time rates.



# Spectacular Owner Savings

For \$99/Night or Less  
With Your Bonus Time Network



### RiverPointe Napa Valley

Napa, CA  
One Bedroom, Sleeps 4

**Owner rates from \$85**  
Standard rates from \$99  
Reservation window: 30 days  
★★★★☆



### Palm Canyon Resort

Palm Springs, CA  
One Bedroom Villa, Sleeps 4

**Owner rates from \$95**  
Standard rates from \$165  
Reservation window: 30 days  
★★★★☆



### The Ridge on Sedona Golf Resort

Sedona, AZ  
Studio, Sleeps 4

**Owner rates from \$99**  
Standard rates from \$215  
Reservation window: 14 days  
★★★★☆



### Red Wolf Lakeside Lodge

Tahoe Vista, CA  
One Bedroom, Sleeps 4

**Owner rates from \$99**  
Standard rates from \$229  
Reservation window: 30 days  
★★★★☆



### Royal Garden at Waikiki

Honolulu, Oahu, HI  
Hotel Room, Sleeps 2

**Owner rates from \$71**  
Standard rates from \$89  
Reservation window: 65 days  
★★★★☆



### Varsity Clubs of America, Tucson

Tucson, AZ  
One Bedroom, Sleeps 4

**Owner rates from \$86**  
Standard rates from \$115  
Reservation window: 14 days  
★★★★☆



### Lake Tahoe Vacation Resort

South Lake Tahoe, CA  
One Bedroom, Sleeps 4

**Owner rates from \$79**  
Standard rates from \$85  
Reservation window: 7 days  
★★★★☆



### Peacock Suites

Anaheim, CA  
One Bedroom, Sleeps 4

**Owner rates from \$70**  
Standard rates from \$119  
Reservation window: 15 days  
★★★★☆



### Havasu Dunes

Lake Havasu City, AZ  
Studio, Sleeps 4

**Owner rates from \$76**  
Standard rates from \$99  
Reservation window: 30 days  
★★★★☆



### Cancun Resort

Las Vegas, NV  
One Bedroom Villa, Sleeps 4

**Owner rates from \$91**  
Standard rates from \$125  
Reservation window: 60 days  
★★★★☆



### Bahama Bay Resort and Spa

Orlando, FL  
Two Bedroom Superior Suite,  
Sleeps 6

**Owner rates from \$99**  
Standard rates from \$119  
Reservation window: 65 days  
★★★★☆



### Cibola Vista Resort & Spa

Peoria, AZ  
Studio, Sleeps 2

**Owner rates from \$74**  
Standard rates from \$229  
Reservation window: 360 days  
★★★★☆

Visit [www.ResorTime.com/\\$99orless](http://www.ResorTime.com/$99orless) for  
frequently updated Nightly Deals all under \$99  
Call 800.846.5557

Use Promo Code: Owner Savings

Nightly rates are quoted as affiliate timeshare owner rates and some units are not available at the owner rate. Rates, resorts and availability are subject to change. Reservation Window is the timeframe which owners are eligible for Bonus Time rates.



**ResorTime.com**  
Luxury Escapes! Discount Rates!